



# Nestle Nigeria Plc FY 2023 28 February 2024

MPR: 22.75%  
Jan'24 Inflation Rate: 29.90%  
FY 2023 Real GDP: 2.74%

Nestle Nigeria Plc Statement of Profit or Loss	FY 2023 (N'000)	FY 2022 (N'000)	% Change
Revenue	547,118,754	446,819,260	22.45%
Cost of Sales	(329,945,347)	(291,054,270)	13.36%
<b>Gross Profit</b>	<b>217,173,407</b>	<b>155,764,990</b>	<b>39.42%</b>
Selling and Distribution expenses	(73,779,995)	(57,331,351)	28.69%
Administrative expenses	(20,089,038)	(10,935,972)	83.70%
<b>Profit from operating activities</b>	<b>123,304,374</b>	<b>87,497,667</b>	<b>40.92%</b>
Finance Income	5,690,939	4,777,113	19.13%
Finance costs	(233,503,964)	(21,136,366)	1,004.75%
<b>Net Finance Costs</b>	<b>(227,813,025)</b>	<b>(16,359,253)</b>	<b>1,292.56%</b>
<b>Loss/Profit before tax</b>	<b>(104,508,651)</b>	<b>71,138,414</b>	<b>246.91%</b>
Income tax	24,551,648	(22,143,883)	210.87%
<b>Loss/Profit after tax</b>	<b>-79,957,003</b>	<b>48,994,531</b>	<b>263.20%</b>
<b>Basic Earnings per Share (in Naira)</b>	<b>(100.26)</b>	<b>61.77</b>	<b>262.31%</b>
<b>Balance Sheet as at December 31, 2023</b>	<b>31-Dec-2023</b>	<b>31-Dec-2022</b>	
Cash and short term-deposit	167,735,007	117,932,430	42.23%
Trade and other receivables	105,349,944	85,053,363	23.86%
Prepayments	3,527,700	1,929,038	82.87%
Inventories	87,792,561	88,340,532	0.62%
Property Plant and Equipment	165,383,791	116,739,370	41.67%
Other Assets	51,985,404	5,049,298	929.56%
<b>Total Assets</b>	<b>581,774,407</b>	<b>415,044,031</b>	<b>40.17%</b>
Trade and other payables	197,279,592	166,161,861	18.73%
Contract liabilities	20,063,006	16,548,425	21.24%
Deferred tax liabilities	0	14,854,152	
Current tax liabilities	35,110,603	26,208,706	33.97%
Borrowings	402,319,566	155,300,068	159.06%
Other Liabilities	5,036,796	5,679,595	11.32%
<b>Total Liabilities</b>	<b>659,809,563</b>	<b>384,752,807</b>	<b>71.49%</b>
<b>Total shareholders' equity</b>	<b>(78,035,156)</b>	<b>30,291,224</b>	<b>357.62%</b>

Key Ratio	FY 23	FY 22
COGS Margin	65.8%	53.5%
Gross Margin	39.7%	34.9%
Operating Margin	22.5%	19.6%
Net Profit Margin	-14.6%	11.0%
Debt/Equity Ratio	-515.6%	512.7%
Asset Turnover	0.94x	1.08x

Financial Statistics	
Share price	₦990
52-Week H/L	1250/990
Shares Outs. (Mn)	793
Market Cap (Bn)	784.7
P/E Ratio	-9.87x
Earnings Yield	-10.13%
Price-to-Book Ratio	-10.06x
Return on Assets	-13.7%
Return on Equity	102.5%

Corporate Actions	
Interim Dividend	N/A
Bonus	N/A
Qualification Date	N/A
Closure Date	N/A
Payment Date	N/A
AGM Date	N/A

Source: Company Financials, Cowry Research